



InnerCents



The Secret of Inspiring Management

STRENGTHENING
THE POWER
OF POTENTIAL

INTRODUCTION

In today's times with skill shortages and high pressure on margins, management becomes a crucial element in bringing the best out of people and creating an environment which fosters productivity, creativity and collaboration.

InnerCents leadership workshops provide training in the key areas of management that will sustain high growth and employee satisfaction.

- **Learn what motivates and inspires people to action**
- **Learn how to unify and develop teams into focused and productive strategic units**
- **Learn about why people choose to stay with certain organisations and why they leave**
- **Learn effective ways of how to manage people's emotions and how to create a culture of collaboration and support**

WHO SHOULD ATTEND:

- ⇒ **Senior Managers**
- ⇒ **Middle Managers**
- ⇒ **Team Leaders**
- ⇒ **Business Owners**

The Secret of Inspiring Management

There has been an increasing amount of research to suggest that management has a lot more to do with inspiration and support, than just clear-cut technical competence.

It is now accepted that management is one of the key influences that drive culture, performance and loyalty – that the best managers galvanise their people and create a nurturing environment, which inspires imagination, innovation, resourcefulness and productivity.

Managers who practice this kind of philosophy develop committed and dedicated people who value themselves, their colleagues, their company and their clients and who are motivated to perform at the highest levels.

This workshop will offer insight into understanding the secret of the key elements of inspiring management.

Workshop Objectives

The objective of this workshop is for managers to receive the relevant knowledge and strategies to become an inspiring manager.

The challenge many managers have is their ability to motivate and inspire their teams and to foster an environment which encourages sustainable high performance and satisfaction.

The workshop gives managers the insight to understand the needs of their employees at every stage of their development and the 'how to inspire' for effective action at each of their life cycle stages.

The process of discovery is facilitated through interaction and practical application follows each stage.

Workshop Outcomes

Employees are looking to their workplace for opportunities for development and to have a sense of achievement through collaboration and a common purpose.

Financial reward is insufficient to sustain loyalty and commitment and people are searching for cultures that have strong leadership, quality values, and a shared sense of purpose.

The purpose of the workshop is for participants to acquire meaningful and user friendly tools that address the needs of both individuals and teams alike and that can be immediately applied in their workplace.

The methodology is facilitated through the use of a model which is simple and structured for any manager to apply to their particular circumstances.

Your Facilitator

Meiron Lees



Meiron Lees is the Executive Director of InnerCents, and the author of *D-Stress, Building Resilience in Challenging Times*.

Meiron has spent most of his professional career dedicated to strengthening businesses through his unique coaching and training programs. He has developed training, coaching and mentoring programs in the areas of Leadership, Management, Sales, Strategy, Performance Management and Stress Management—incorporating the latest research and leading edge strategies in his training and coaching programs.

Meiron's philosophy for business is that profits cannot be separated from the people that create them. He believes that high performance and loyalty can only be sustained when a deeper purpose is fulfilled.

To date over 3500 executives, partners and managers have attended his programs worldwide. His clients include IBM, Citibank, PwC, Harvey World Travel and Symantec to name a few.

He is a member of the Australian Institute of Training and Development (AITD), the Australian Institute of Management (AIM) and the International Coach Federation (ICF).

WHO WE ARE

InnerCents is a leading corporate training and coaching company specialising in the areas of Leadership, Sales, and Stress Management.

We synergise people and profitability and we are passionate about enhancing individual effectiveness and the sustainable competitive advantage of Australian organisations.

Our Philosophy

Our belief is that profits cannot be separated from the people who create them.

Our passion is to strengthen organisations by creating opportunities for development.

We support organisations that are committed to achieving outstanding results through constant learning and development.

Our Vision

To be the supplier of choice for training and coaching services to all Australian organisations.

Our Purpose

To transform organisations into creative, inspiring and action-oriented environments where people choose to go to engage and make a difference.

Our Values

Our Company values are:

- Commitment
- Results
- Understanding
- Care
- Partnership
- Open Communication
- Objectivity
- Differentiation

The Way We Work

We customise every program!

We believe that for you to gain the most benefit from our programs they need to be tailor-made to suit YOUR specific organisation and requirements.

EMAIL US FOR MORE INFORMATION:

Click here: info@innercents.com.au

CONTACT US:

To enquire about any of our programs or workshops, please call, email, or write to the details shown below.

InnerCents

Suite 902

Level 9

84 Pitt Street

Sydney NSW 2000

p: +612 9232 8828

e: info@innercents.com.au

w: www.innercents.com.au



InnerCents

DEVELOPING PRODUCTIVE, LOYAL PEOPLE